



Why Yealink- Global Leading Communication & Collaboration Solutions Provider



No.1 Market Share by SIP Desktop Phone Unit Shipment

38.4% Compound Growth Rate

Audio and Video

SMB and Enterprise | IP Phone and VCS

Mission

We help our clients make the most of their UC experience and embrace the power of "Easy collaboration, high productivity."

500,000

Yealink IP Phones serve more than 500,000 companies around the world.

15,000,000

More than 15 million Yealink IP endpoints have been sold globally.

1/500

One in every 500 people on earth owns or is using a Yealink product.

Why Yealink Headsets - Top Strategic Product Line

Yealink's personal collaboration device business has grown rapidly.

Business Headset is already one of the three strategy product lines in Yealink.



2019

Headsets are provided as accessories

2020

- Entered the headset industry, clarified the strategy headset product line
- Release USB wired headset series and RJ headset series

2021

- Release DECT wireless headset series
- Headset business has grown rapidly

2022

- Release Bluetooth headset series
- Have a complete headset product line

Why Yealink Headset – Constant R&D Investment

1/3 Investment

Headset will be the strategic product line in Yealink, there will be 30% of total R&D investment on Headset product line

8+ Years

7+ years experience on wireless technology, 9+ DECT products released.

- DECT Wireless Technology
- · Bluetooth Wireless Technology

20+ Years

20+ years experience on audio communication technology.

- Audio Cancelation Technology
- Sound Technology

50+ Months

40+ months headset market research & analyze, technology development

- Supply Chain
- Manufacture

200+ Customers

Researched 200+ customers in 15+ countries to study and understand all headset requirements

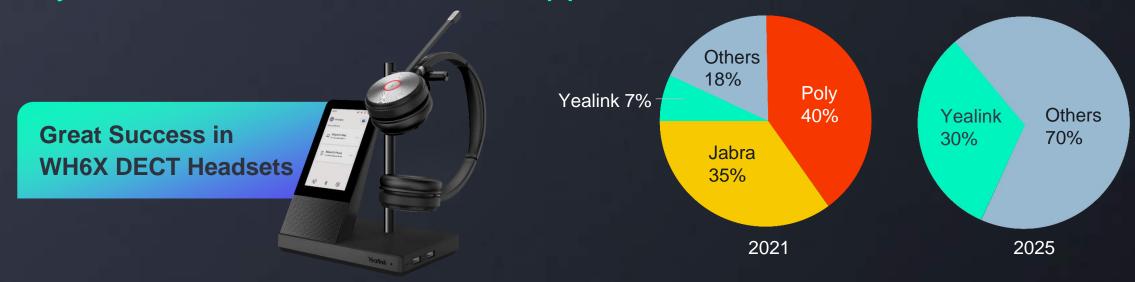
- User Experience
- · Feature Requirement

1000+ Head Styles

1000+ head styles globally in database of Yealink to find out the best wearing experience.

- Wearing Comfortable
- ID Design & Materials

Why Yealink Headsets – Great Applause from Market



For Yealink:

Successfully ranked among the industry's top headset manufacturers

For Yealink Distributor:

- Expand sales product categories, provide more complete products and services, and improve customer stickiness
- Expand sales channels and drive the rapid development of overall performance

Why Yealink Headsets – Great Applause from Market



Your headsets offer many different ways to wear them and we believe that your warranty is better. So, we decided to start offering your solution.

-Ewen



Your new headsets are different between many options. Easy to use with the phones, without the need to purchase any other cables, so we can sell these separately or create bundles.

-Adam Fasnacht



Sound quality is excellent. My last headset had a faint buzz-ing sound, but my new Yealink headset is perfect-perfect sound quality, perfect fit...I

-Jaime, HR



The Yealink wireless headsets have a really good range. I can walk out to my car without losing connection! I could never do that with my Panasonic headset!

-Holly Service & Technical Support





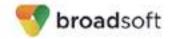












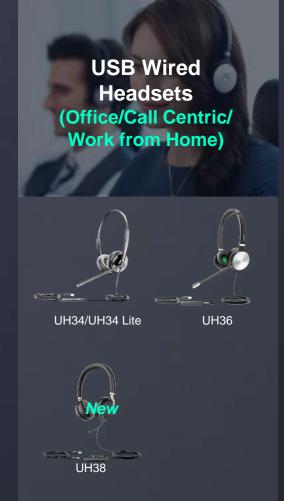


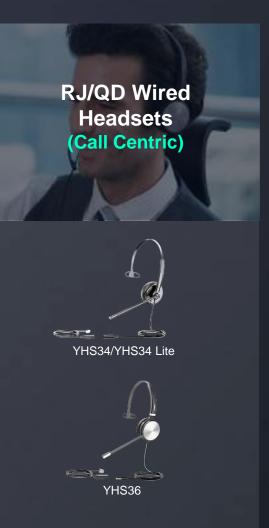


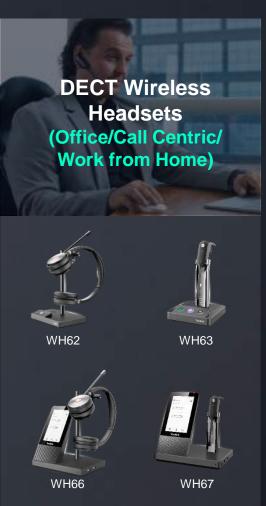


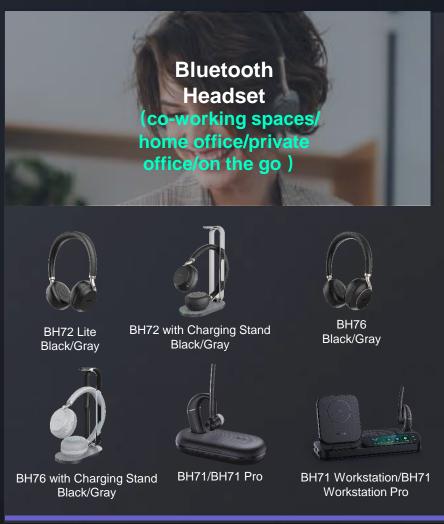


Why Yealink Headsets - Complete Headset Solutions





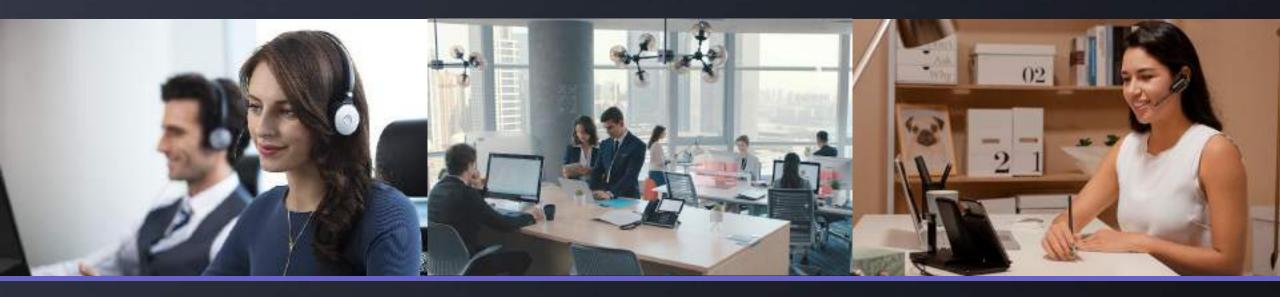






Yealink USB Headsets

Unified Communication USB Cored Headset. A peripheral mainly used in office room for calls and music.



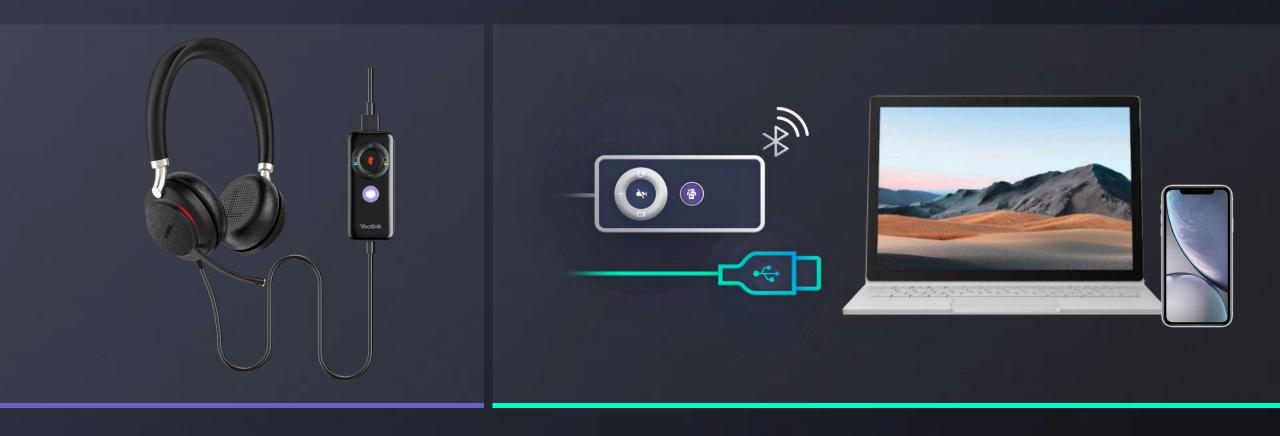
Call Center

Office Room

Remote Worker



Premium USB Wired Headset UH38



The demand for work with dual devices are more and more

Add the Bluetooth feature into the USB wired headset

Get a Bluetooth experience without increasing costs while using USB headsets

UH38

Unified Communication USB Cored Headset. A peripheral is mainly used in the office room for calls and music.



UH38

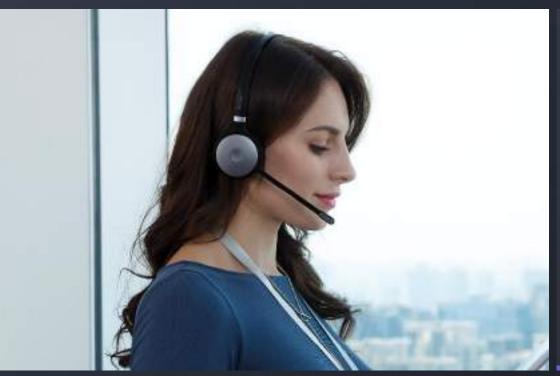




	UH38	Jabra Evolve2 40
Headband	Leather wrapped/sponge lining	Silicone wrap/no sponge lining
Bluetooth	BT 5.1	×
Battery capacity	200mAh	×
Talk Time	Up to 7h	×
Controller Unit	V	×
Busylight	Dual Side	Dual Side
Lift Mic-Boom to Mute	V	V
Speaker Frequency	20Hz~20KHz	20Hz~20KHz
Mic Frequency	100Hz~14KHz	100Hz~14KHz



Simple and Flexible Connectivity





- Designed for Unified Communication, UH36 comes with USB and 3.5mm jack connectivity options, free to plug into various devices: IP phone, PC, tablet, and smart phone.
- UH34/UH34 Lite comes only with USB connectivity.

Native Integration and Easy Management



Basic functions

- . Answer / End
- . Call mute

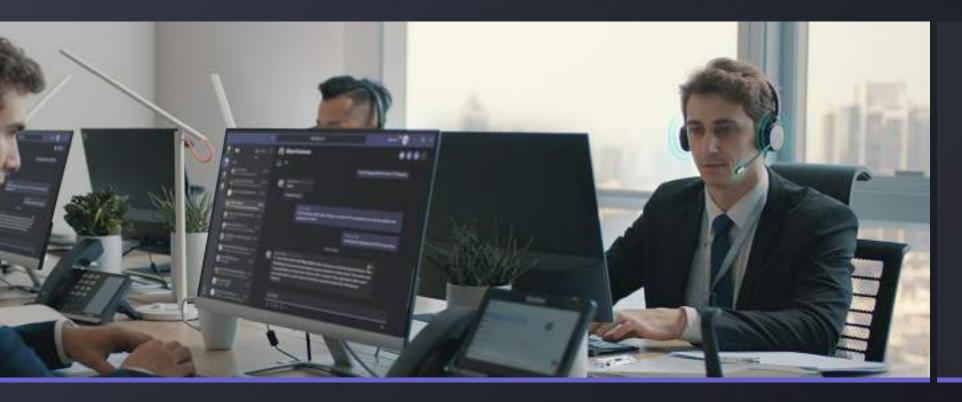
Enhanced functions integrated With Yealink IP phone (V85 and above)

- . Audio optimization
- . Redial
- . Call hold
- . Volume synchronization
- . Multiple calls control

Perfect match for Yealink IP Phone, give you optimized audio quality and more enhanced functions.

Proven reliability and integrations for Yealink USB Connect Software, Yealink Device Management Platform/Cloud Service, easy to manage the device.

Excellent Audio Performance

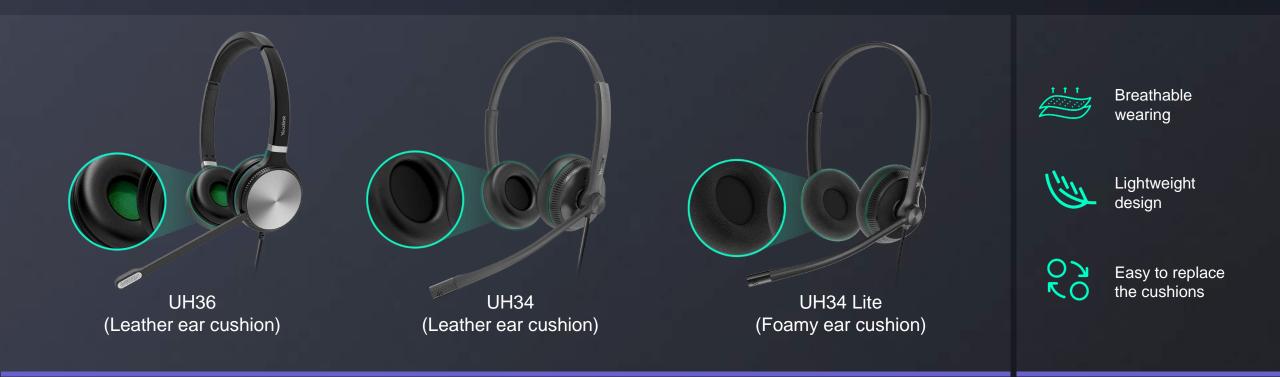






Yealink Dynamic EQ and Wideband HD Audio Technology make every conversation rich and clear. The passive noise cancellation and the noise-canceling microphone eliminate background noise, enhance the audio privacy.

All Day Wearing Comfort



The ergonomic and lightweight design makes UH36/UH34/UH34 Lite comfortable enough for long conference calls and all day use.

UH USB Wired Headset Series





Model	UH34&UH34 Lite Mono / Dual	UH36 Mono / UH36 Dual
Supported operating systems	Microsoft Windows® , Apple Mac OS	Mcrosoft Windows® , Apple Mac OS
Microphone type	MEMS Uni-Directional Microphone	MEMS Uni-Directional Microphone
Wideband(Talk Mode)	Yes	Yes
Headset Wearing Style	On-the-ear	On-the-ear
Easy Replacement Ear Cushions	Yes	Yes
Teams Certificated	Yes	Yes
Yealink IP Phone Integration	Yes	Yes
Call control feature	Answer/End a call Volume up/down Microphone mute Redial last outgoing call Reject incoming call	Answer/End a call Volume up/down Microphone mute Redial last outgoing call Reject incoming call
Headset cable length	1.2m (from headset to 3.5 mm jack)	1.2m (from headset to 3.5 mm jack)
USB/QD to RJ cable length	0.9m(from call control unit to USB plug)	0.9m(from call control unit to USB plug)
Cable length in total	2.1m	2.1m
Connection	3.5 mm jack, USB 2.0	3.5 mm jack, USB 2.0
Weight	UH34 Mono∶ 88g UH34 Dual∶ 118g UH34 Lite Mono∶ 84g UH34 Lite Dual∶ 110g	UH36 Mono∶ 120g UH36 Dual∶ 155g

Comparison Table of Yealink USB Wired Headsets









Model	Yealink UH34 Lite	Jabra Evolve 20	Poly Blackwire 3210/3220	Poly Blackwire 3310/3320
List Price	Mono: \$43	Mono: \$47	Mono: \$45	Mono:\$49.95
LIST FILE	Dual: \$47	Stereo: \$52	Stereo: \$50	Stereo: \$54.95
Ear Cushions Type	Foam	Foam	Foam	Foam
Ear Cushions Easily Replaceable	\checkmark	\checkmark	X	X
Noise Canceling Microphone			$\sqrt{}$	
Wideband Audio	Dynamic EQ	150Hz~7kHz	Dynamic EQ	Dynamic EQ
	20 Hz-20 kHz	100112 71112	100 Hz-10kHz	20 Hz-20 kHz
MS Teams Button		X	X	
Microphone Boom	330°	300°	270°	270°
Yealink Device Management		X	X	X
Weight	75 g	142.5 g	87 g	102g
	112 g	171.1 g	118 g	130g

Comparison Table of Yealink USB Wired Headsets









Model	Yealink UH34	Jabra Evolve 30	Poly Blackwire 3215/3225	Poly Blackwire 3315/3325
List Dries	Mono: \$49	Mono: \$78	Mono: \$75	Mono:\$79.95
List Price	Dual: \$59	Stereo: \$83	Stereo: \$80	Stereo:\$84.95
Ear Cushions Type	leatherette	leatherette	leatherette	leatherette
Ear Cushions Easily Replaceable	\checkmark	X	X	X
Noise Canceling Microphone		$\sqrt{}$	$\sqrt{}$	$\sqrt{}$
3.5mm Jack	X		$\sqrt{}$	
Wideband Audio	Dynamic EQ	150Hz~7kHz	Dynamic EQ	Dynamic EQ
	20 Hz-20 kHz	100112-71112	100 Hz-10kHz	20 Hz-20 kHz
MS Teams Button	$\sqrt{}$	X	X	
Microphone Boom	330°	300°	270°	270°
Yealink Device Management	$\sqrt{}$	X	X	X
Weight	82.5g	142.5 g	96 g	102g
	118g	171.1 g	121 g	130g

Comparison Table of Yealink USB Wired Headsets







Model	Yealink UH36	Jabra Evolve 40	Poly Blackwire 5200
List Dries	Mono: \$74	Mono: \$95	5210: \$100
List Price	Dual: \$89	Stereo: \$109	5220: \$110
Ear Cushions Type	leatherette	leatherette	leatherette
Ear Cushions Easily Replaceable	$\sqrt{}$	X	X
Noise Canceling Microphone	$\sqrt{}$		\checkmark
3.5mm Jack	$\sqrt{}$		$\sqrt{}$
Wideband Audio	Dynamic EQ	20 Hz – 20 kHz	Dynamic EQ
	20 Hz-20 kHz	20112 201112	100Hz to 20 kHz
Busylight	X	\checkmark	
MS Teams Button	$\sqrt{}$	X	X
Microphone Boom	330°	270°	270°
Yealink Device Management	Advanced	X	X
Weight	120 g	142.5 g	125.4 g
	155 g	171.1 g	164.2 g

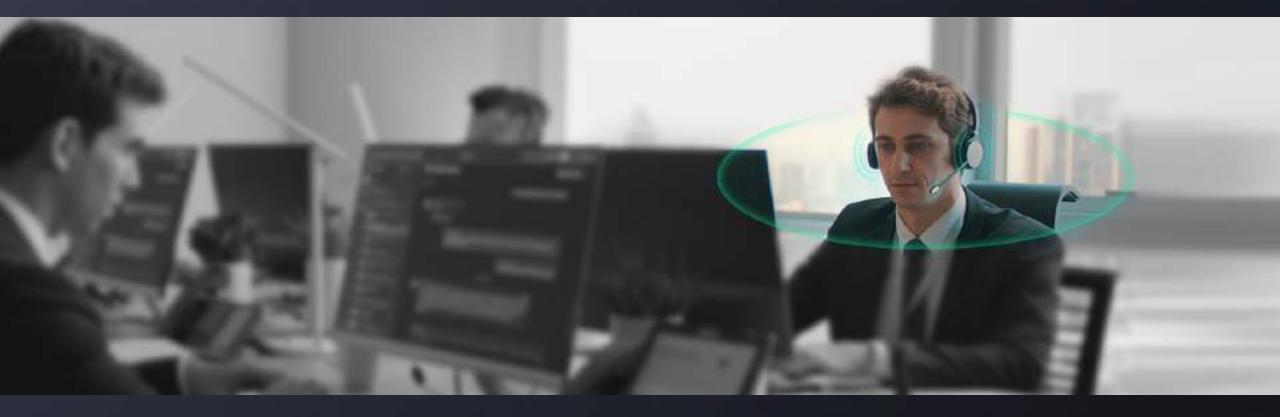


Perfectly Compatible with Yealink Phones



Runs right out of the box, a QD (Quick Disconnect) to RJ9 plug-and-play setup ensures the connectivity to Yealink Desk phones. Perfect match with Yealink desk phones give you optimized audio quality and more enhanced functions.

Noise-Canceling Microphone—YHS36 Excellent Audio Experience



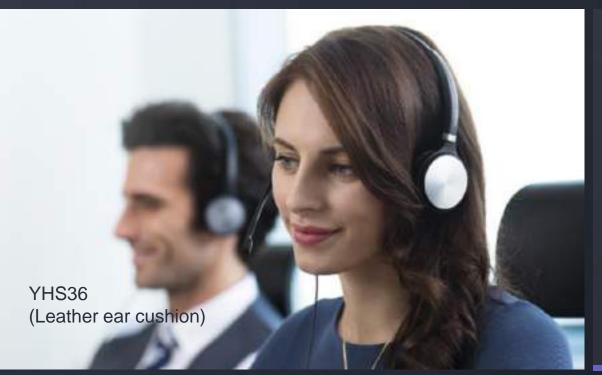
The noise-canceling microphone allows for the most reduction of outside noise, so the listeners can focus more on the desired sound at hand, the nearby talkers are protected with most call privacy as well..

Ultra Lightweight Design—YHS34&YHS34 Lite



Built for comfort with soft ear cushions and ultra-lightweight materials, the YHS34/YHS34 Lite is 10%~30% lighter than other headsets in the same range. The extremely lightweight design enables all-day wearing comfortable without pressure.

All Day Wearing Comfort





The over-the-head wearing style, ultra-lightweight materials, and bio-mimetic protein-based leather ear cushions make your head and ears feel relaxed. Its ergonomic design enables the YHS36/YHS34/YHS34 Lite comfortable enough for long conference calls and all day use.

YHS USB Wired Headset Series





Model	YHS34&YHS34 Lite Mono / Dual	YHS36 Mono / Dual
Microphone type	MEMS Uni-Directional Microphone	MEMS Uni-Directional Microphone
Wideband(Talk Mode)	Yes	Yes
Headset Wearing Style	On-the-ear	On-the-ear
Easy Replacement Ear Cushions	Yes	Yes
Yealink IP Phone Integration	Yes	Yes
Headset cable length	1.2m (from headset to QD jack)	1.3m (from headset to QD jack)
USB/QD to RJ cable length	0.9m(QD to RJ cable)	0.10m(QD to RJ cable)
Cable length in total	2.1m	2.1m
Connection	QD to RJ	QD to RJ
Weight	YHS34 Mono: 72g YHS34 Dual: 106g YHS34 Mono: 68g YHS34 Dual: 98g	YHS36 Mono: 124g YHS36 Dual: 170g

Thanks!

Yealink